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## **Crossbeam and RTEC Form Joint Venture to Deliver Security Solutions in Russia and CIS**

**BOXBOROUGH, Mass. and MOSCOW – May 19, 2011** – [Crossbeam Systems](#), Inc., the leading provider of [next-generation security platforms](#) for high-performance networks, and [Russian Telecom Equipment Company](#) (RTEC), a manufacturer of trusted telecommunications equipment, announced today the creation of a joint venture to deliver security solutions in Russia and in the Commonwealth of Independent States (CIS).

The new joint venture – Crossbeam RT – offers high-performance security platforms that will enable customers to protect their networks with best-in-class security applications and meet the stringent requirements mandated by Russian and regional CIS governments for highly reliable and secure telecommunications. Crossbeam RT customers will benefit from the scalability, flexibility and built-in redundancy of Crossbeam's [X-Series](#) platform to intelligently secure data traffic as threats and network demands change.

"We take the best global technologies and adapt them to the requirements of the Russian market," said Alexey Aleshin, chairman of RTEC Board of Directors and first deputy general director of Russian Technologies State Corporation. "The Crossbeam RT venture enables us to deliver industry-leading, high-performance security that not only supports our mission to develop state-of-the-art IT and telecommunications infrastructure, but it also underscores our commitment to driving innovation and economic growth throughout Russia and CIS."

Crossbeam's X-Series family of open network security platforms consolidates and virtualizes the delivery of multiple best-in-class security applications – from partners including Actiance, Check Point, McAfee, IBM, Imperva, Sophos and Sourcefire – on a single high-performance chassis. This allows customers to easily manage, provision and scale their security as requirements evolve. Today, more than 900 global enterprises, mobile operators and service providers, including 11 of the top 12 carriers, rely on Crossbeam for security services delivery.

"The certification of Crossbeam RT in accordance with Russian legislation is a core part of our strategy to ensure that we can deliver the best local and foreign technologies on the market," added Robert Agee, senior vice president of RTEC. "Now customers will have more options for deploying world-class security solutions on their networks."

"The creation of Crossbeam RT is an important step forward in strengthening our position in the Russian market, with a partner who can provide the highest standards for the production, certification and support of our security platforms," said Mike Ruffolo, president and CEO of Crossbeam. "There is a strong growth opportunity as the need for fast and secure communications continues to be a top priority for IT organizations."

**About “Russian Telecom Equipment Company” (RTEC)**

CJSC "Russian Telecom Equipment Company" (RTEC) – Russia's first company specializing in the manufacturing and development of trusted world-class equipment for IT and telecommunications. RTEC adapts technologies of the world IT leaders with the requirement of the Russian market. The main objective of RTEC is innovative development based on foreign experience, investments in R&D, cooperation with the leading domestic enterprises, including enterprises of the Russian Technologies State Corporation. RTEC was founded in December 2007 and is a part of The Russian Technologies State Corporation. RTEC is manufacturing trusted equipment in accordance with the requirements of the Russian certification authorities. Assemblage is done in the certificated Russian enterprises of Russian Technologies State Corporation. For more information please visit [www.pkcc.ru](http://www.pkcc.ru).

**About Crossbeam**

Crossbeam Systems®, Inc. offers a proven approach to deploying network security that meets the extreme performance, scalability and reliability demands of large enterprises, service providers and government agencies. Its leading X-Series security platform offers an open, high-performance architecture that easily provisions and scales multiple best-in-class security applications to meet the ever-changing threat landscape. Companies rely on Crossbeam to intelligently manage risk, accelerate and maintain compliance, and protect their businesses from evolving threats. Crossbeam is headquartered in Boxborough, Mass., and has offices in Europe, Latin America and Asia Pacific. More information is available at [www.crossbeam.com](http://www.crossbeam.com).

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